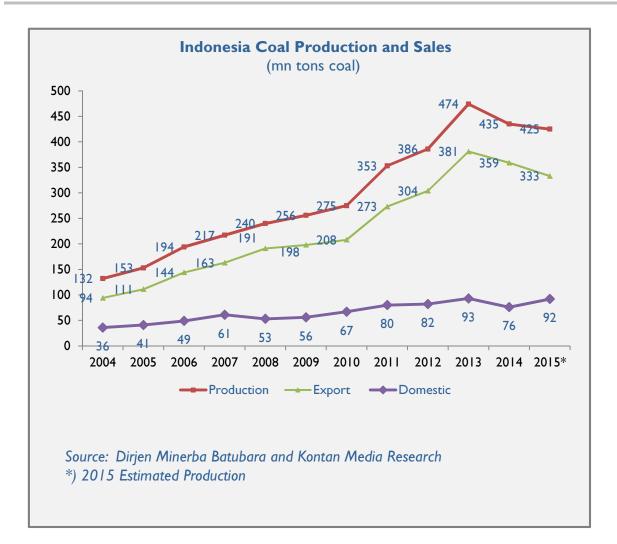


PT Delta Dunia Makmur Tbk.
I H 2015 Results
September 2015

Coal Industry





High-Low Coal Price (USD)

Year	High	Low
2007	90.90	51.60
2008	192.50	75.25
2009	86.25	60.20
2010	126.10	88.00
2011	138.50	108.95
2012	118.95	78.05
2013	94.05	76.10
2014	84.25	61.80
2015	71.10	54.20*

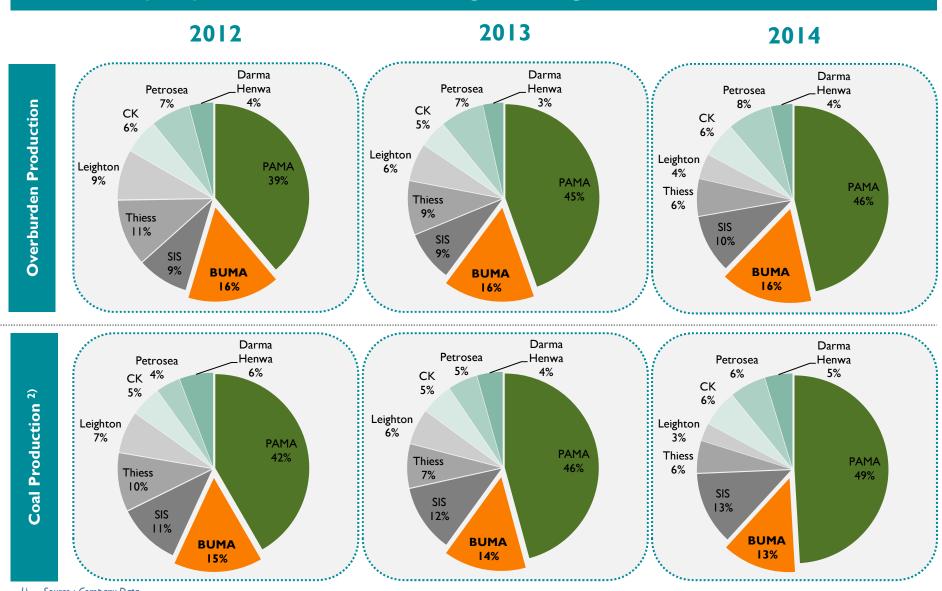
^{*} Coal price hit the lowest since 2009

Price as of September 28, 2015 : USD 54.20

Mining Services Sector



Key Players¹⁾ - BUMA is Second Largest Mining Contractor In Indonesia



i) Source: Company Date

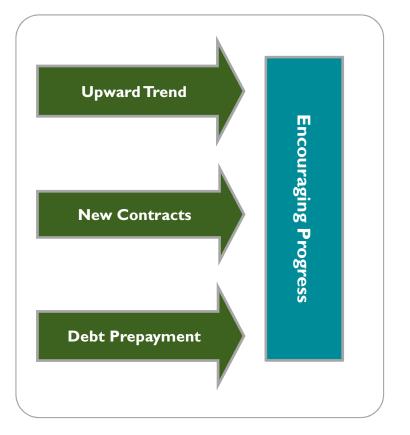
²⁾ Among major players only, and does not represent the nationwide whole productions

IH 2015 Key Results



PERFORMANCE HIGHLIGHTS (in US\$M unless otherwise stated)				
Profitability	IHI5	IHI4	YoY	
EBITDA	82	91	-10%	
EBITDA Margin	31.3%	31.5%	n.m	
Operating Profit	32	37	-15%	
Operating Margin	12.1%	12.9%	n.m	
Net Profit	(10)	11	n.m	
EPS (in Rp)	Rp (16)	Rp 16	n.m	
Cash Flows	IHI5	IHI4	YoY	
Cash Capex	14	5	173%	
Free Cash Flow	53	84	-37%	
Balance Sheet	Jun-15	Dec-14	YoY	
Cash Position 1)	99	101	-2%	
Net Debt 2)	603	633	-5%	

QUARTERLY TREND (in US\$M unless otherwise stated)			
(in US\$IVI unless otr	ierwise statea)		
Volume	1Q15	2Q15	
OB Removal (mbcm)	59.0	70.1	
Coal (mt)	8.1	7.9	
Financials	1Q15	2Q15	
Revenues	122	145	
EBITDA	33	49	
EBITDA Margin	27.5%	34.4%	
Operating Profit	8	24	
Operating Margin	6.4%	16.8%	
Net Profit (Loss)	(10)	0	



Notes:

- 1) Includes restricted cash in bank
- 2) Debt includes only the outstanding contractual liabilities.

IH 2015 Performance Highlights



- In IH 2015, overburden removal production was at 129.1 million bcm, 8% lower compared to IH 2014, though coal production was 5% higher YoY at 16.0 million tons. The volume decline was largely due to one customer suspending its operations as a result of continued pressure in coal market.
- Revenues was at US\$267 million in 1H 2015, 12% lower YoY, driven by the declining volume. EBITDA was at US\$82 million in 1H 2015, translating into an EBITDA margin of 31.3%, which was in line with that of 1H 2014. The Company recorded a net loss of US\$10 million for 1H 2015, as compared to a net income of US\$11 million for 1H 2014, primarily due to unrealized foreign exchange loss as a result of continued Rupiah depreciation.
- Despite the declining performance YoY, the Company overall significantly improved its performance in 2Q 2015. The Company reported a total OB + Coal volume that is 16% higher compared to IQ 2015. Revenues is therefore increased by 18% QoQ to US\$145mn in 2Q15. EBITDA calculates to US\$49 million in 2Q 2015, translating into an EBITDA margin of 34.4%.

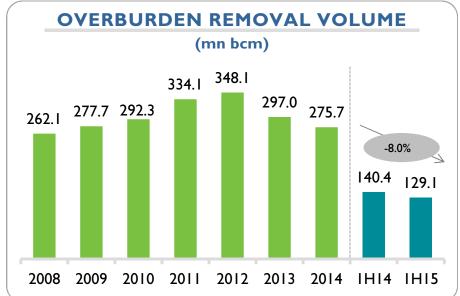
- In June 2015, BUMA signed a life of mine contract with PT Sungai Danau Jaya ("SDJ"), a subsidiary of Geo Energy Resources Ltd., a publicly-listed entity in Singapore.
- In August 2015, BUMA signed a 3-year mining services contract with PT Tadjahan Antang Mineral ("TAM"), a subsidiary of PT Metro Energy and Man Shi Group.
- Both SDJ and TAM are new customers for BUMA, and together, both contracts are valued at over Rp 5 trillion.
- The Company continued to implement strict cash flow management, exhibited by the capability to make a voluntary prepayment toward its bank facilities, on top of scheduled repayment. Since December 2013 up until June 30, 2015, BUMA has made a total debt repayment of US\$187 million, bringing down its outstanding debt level to US\$702 million.

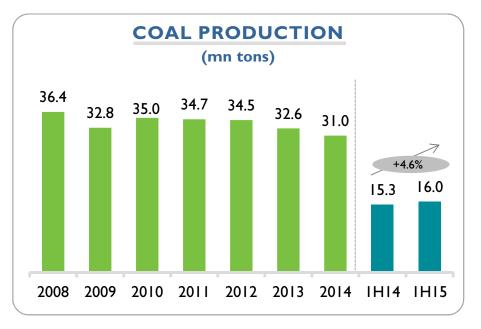
Existing Contracts





No	Customers	Period
	Adaro (Paringin)	2009-2015
2	Kideco	2004-2019
3	Berau Coal (Lati)	2012-2017
4	Berau Coal –Hauling (Suaran)	2003-2018
5	Berau Coal (Binungan)	2003-2019
7	KPC (Bengalon)	2011-2016
8.	Darma Henwa (KPC)	2014-2017
9.	Multi Tambangjaya Utama (Indika Group)	2014-2018
10.	Sungai Danau Jaya (SDJ)	2015- Life of mine
11.	Tadjahan Antang Mineral (TAM)	2015-2018





Main Equipment



Fleet Type	Description	Total
OB Loader	120 T - UP Excavator	116
OB hauler	50T Up off Highway Dumptruck	707
Coal Loader	50T-120T Excavator, 40T Excavator and Wheel Loader	85
Coal Hauler	Hauling Dump Truck, Prime Mover	344
Drill	All Off Drilling Unit	30
Mine up	All of Mine Pump	106
Support	Bulldozer, Grader, Articulated Dumptruck	381
Total		1769



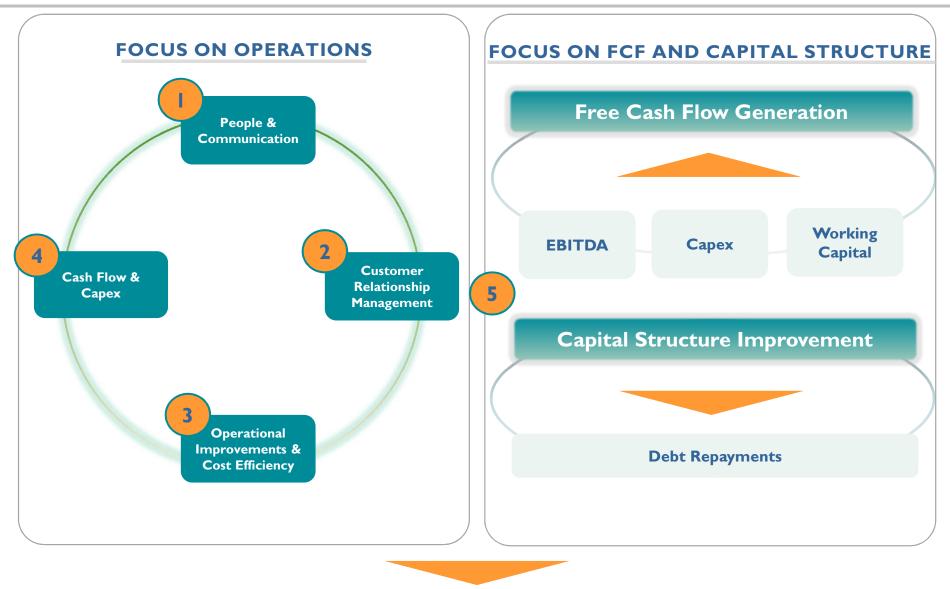




BUMA – The Strategy

The Game Plan

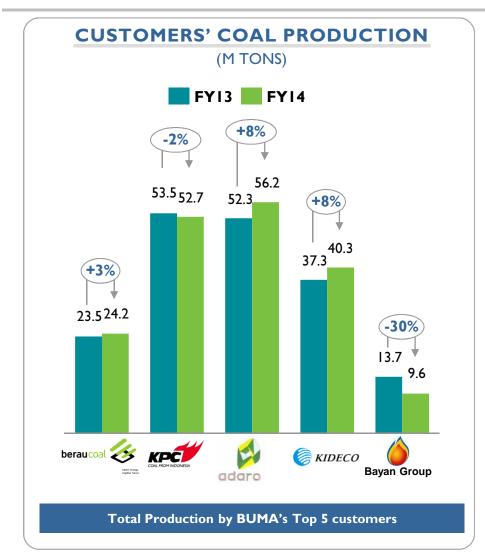


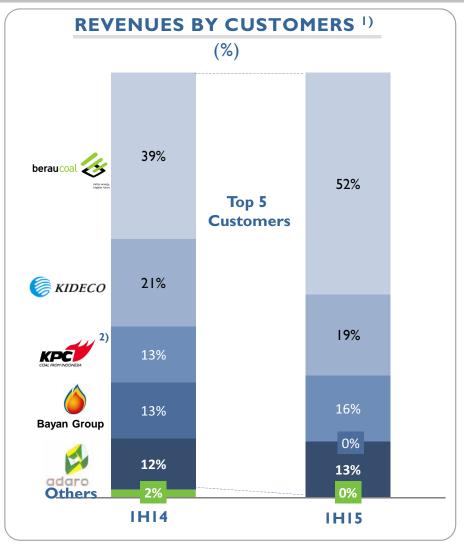


Improvement plan requires lots of hard work and discipline

Customers: Sticking with the High Quality Ones





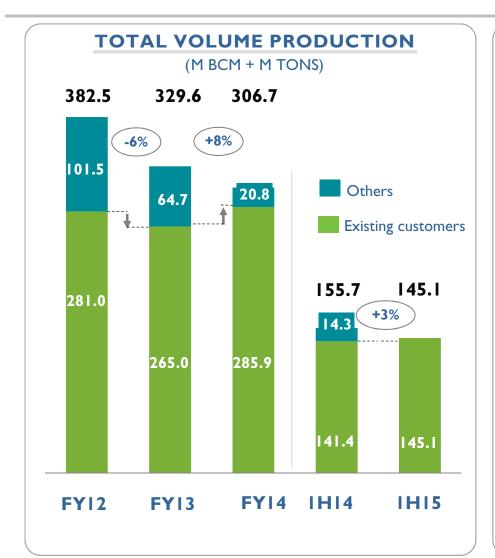


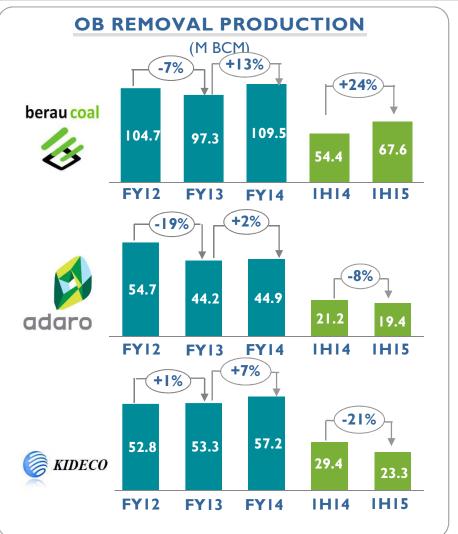
Note: (1) % of BUMA's Gross Revenue in USD, (2)Include DEWA



Customers: Volume Growth Trend



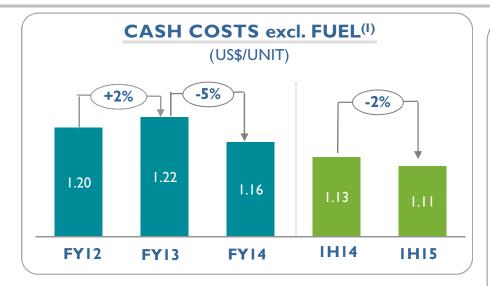


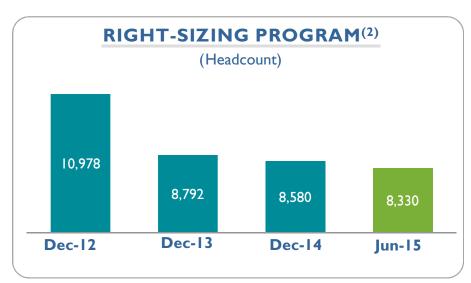


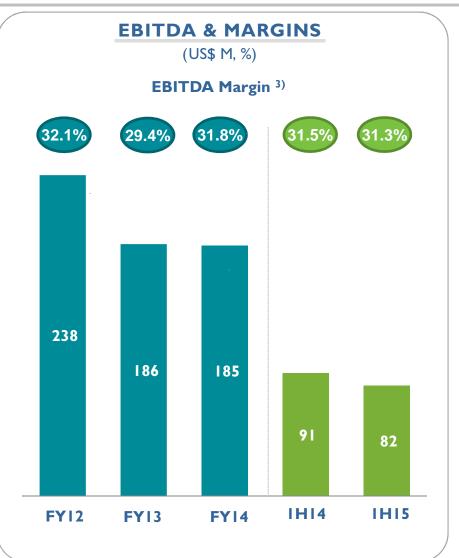


Operations: Cost Efficiencies





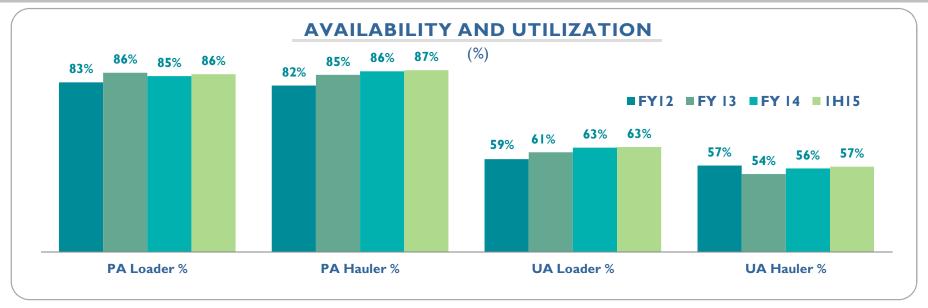


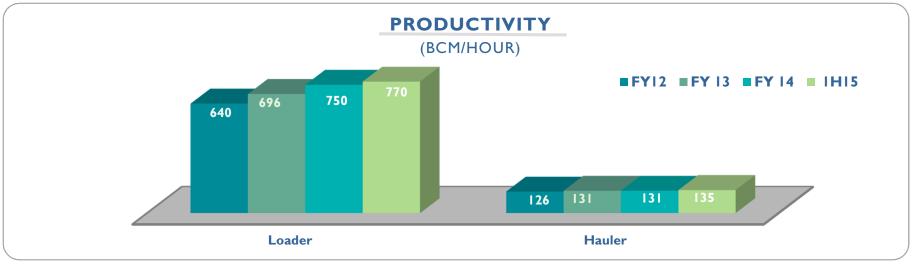


Note: $^{(I)}$ excludes OpEx; $^{(2)}$ include only permanent workforce; $^{(3)}$ margin is based on revenues excl. fuel

Operations: Operational Improvements

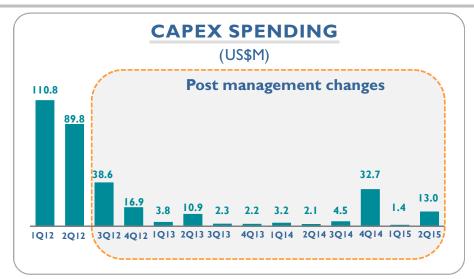


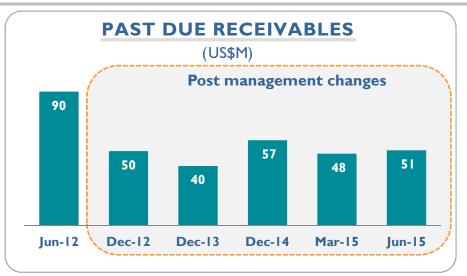


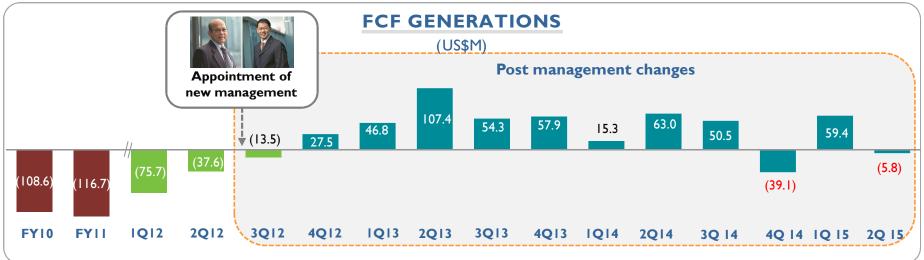


Cash Flow and Capex: Focus on Generating FCF







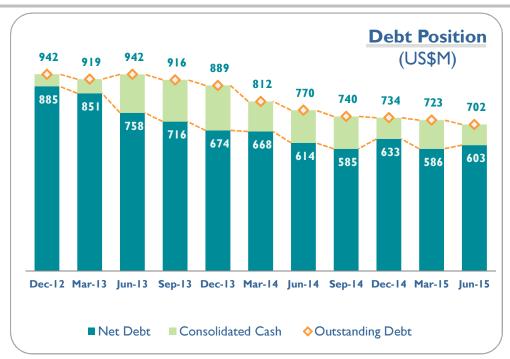


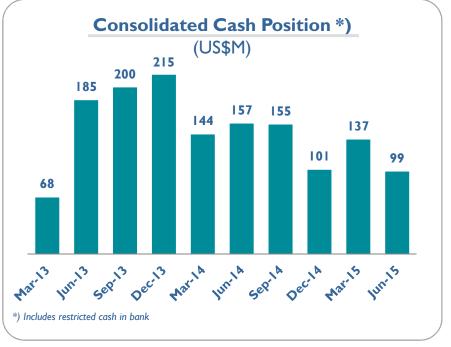
Note: All figures presented above are based on the financial performance of BUMA standalone..

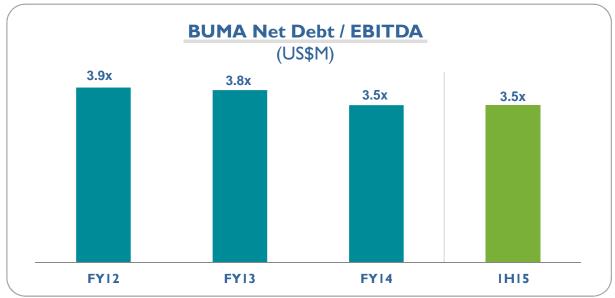
Positive free cash flows resulting from capex discipline and reduction in AR

Capital Structure: FCF for Debt Reduction







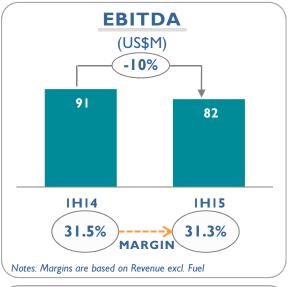


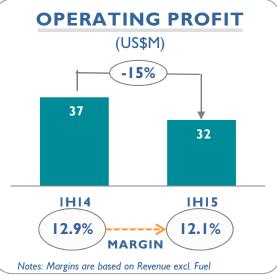


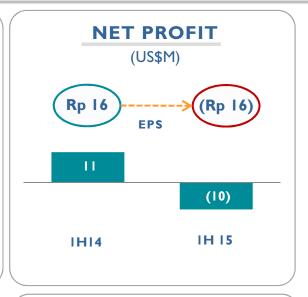
Performance Highlights – 1H 2015

Delta's Financial Highlights

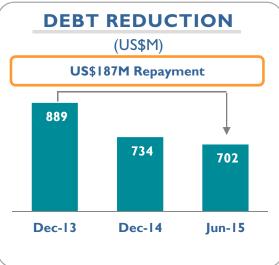


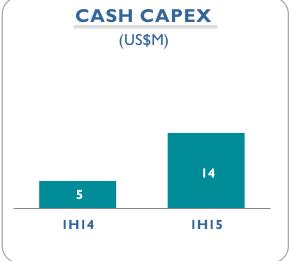






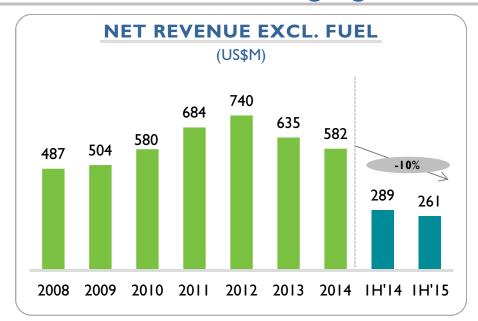


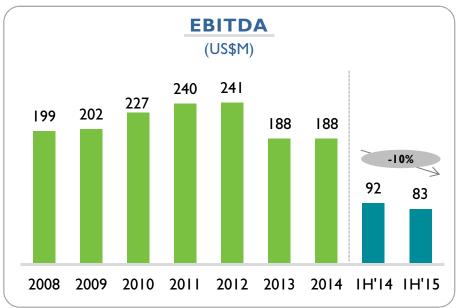


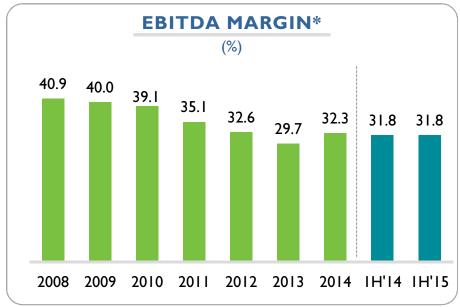


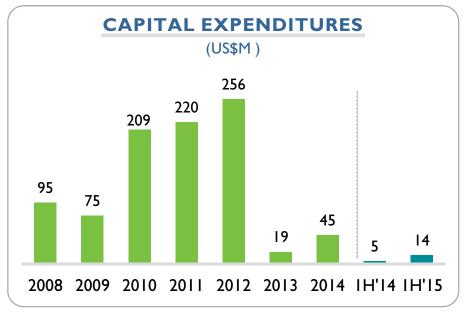
BUMA's Financial Highlights











^{*} EBITDA to net revenue excl. fuel



August 2015 Update

August 2015 – Consolidated Key Results



PERFORMANCE HIGHLIGHTS (in US\$M unless otherwise stated)						
Volume	8MI5 8MI4 YoY					
OB Removal (mbcm)	178.7	186.4	-4%			
Coal (mt)	22.0	20.4	8%			
Profitability	8M15	8M14	YoY			
EBITDA	120	120	0%			
EBITDA Margin	33.2%	31.3%	n.m			
Operating Profit	54	49	10%			
Operating Margin	14.8%	12.7%	n.m			
Net Profit	(6)	16	n.m			
EPS (in Rp)	Rp (9)	Rp 23	n.m			
Cash Flows	8M15	8M14	YoY			
Cash Capex	17	7	173%			
Free Cash Flow	83	93	-37%			
Balance Sheet	Aug-15	Dec-14	YoY			
Cash Position 1)	120	101	19%			
Net Debt 2)	575	633	-9%			

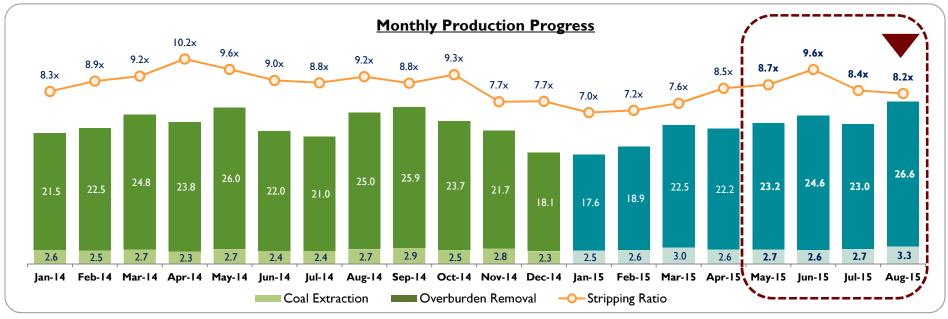
Notes:

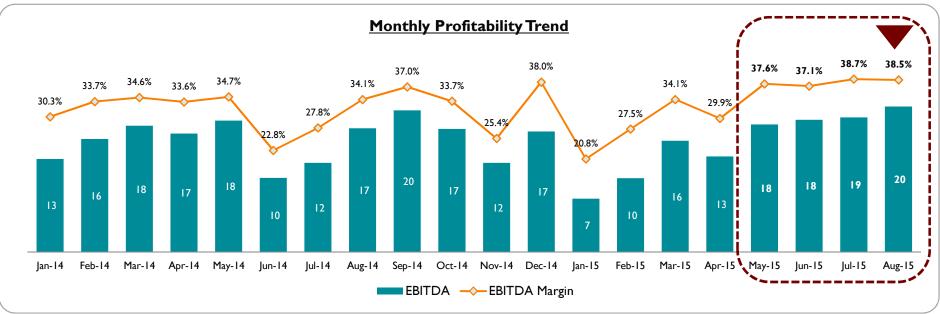
- 1) Includes restricted cash in bank
- 2) Debt includes only the outstanding contractual liabilities.
- BUMA continues to show encouraging results as the year progresses;
- Collection and debt reduction will be key focus in the near future;
- Operational improvements and cost efficiency will be a continuous process



August 2015 – BUMA's Encouraging Trend









Challenging Environment

- Coal may stay below US\$ 60/ton for some time
- Lower cost producers are the first to reap benefits from coal price recovery

Progress Post Management Changes

- Improved relationship with existing major customers
- Maintained EBITDA margin
- Free cash flow generation
- Significant deleveraging

Focus over Next 12 Months

- Aggressively secure new contracts from profitable customers with various partnership approach
- Continue to pursue Operational Excellence and Technological Enhancements to drive Cash-Cost Improvement
- Strengthen Community and Employee Engagement to assure all performance above
- Debt Repayments



- Operational and financial turnaround
- Improved capital structure



End of Presentation - Thank You



Appendix





- ◆ PT Delta Dunia Makmur Tbk. -- Delta Dunia
- Listed on IDX as DOID
- Holdco of BUMA, second largest coal mining services contractor in Indonesia
- Acquired entire shares of BUMA less one share in 2009
- Delta Dunia then divested its real estate business and focused on coal mining services



- PT Bukit Makmur Mandiri Utama BUMA
- Established in 1998
- Providing coal mining services
- Customers include largest coal producers
- Main equipment consists of approximately 1700 topquality equipment from Komatsu, Caterpillar, Hitachi, and Volvo
- Driven by around 8500 of full-time employees
- Since Q3 2012, implemented various strategic
 initiatives to improve performance

Shareholder and Management Structure



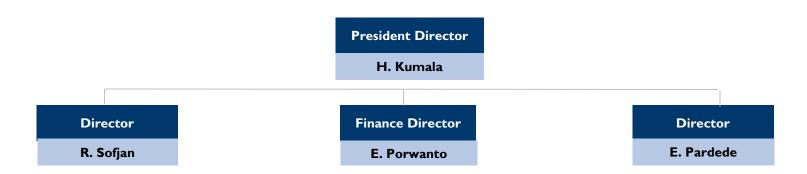


- (1) Northstar Tambang Persada Ltd., a company owned by a consortium of investors consisting of affiliates/nominated investment vehicles of TPG Capital, Government of Singapore Investment Corporation, China Investment Corporation and Northstar Equity Partners



Delta Organization Structure

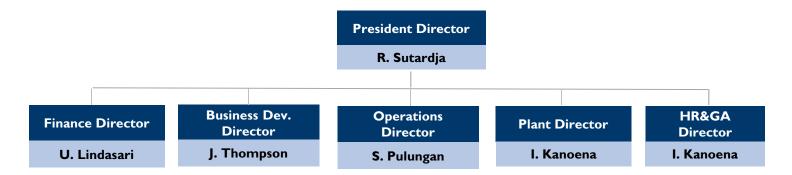




Name	Short CV Description
Hagianto Kumala	Has served as the President Director of Delta since December 2009 and as President Director ad Interim of BUMA since June 2012. He served in various senior roles in the Astra Group, including President Director of United Tractor (UT) from 1999 to 2007.
Eddy Porwanto	Joined Delta as Director in June 2014. He is also serving as Commissioner of Buma since early 2014. Previously he served as Director Operations of Northstar since 2013. From 2010 to 2013, he served as Director in Archipelago Resources Plc, and as President Director of PT Meares Soputan Mining and PT Tambang Tondano Nusajaya. He has more than 17 years of experience in the field of Finance where he served as CFO in PT Garuda Indonesia, PT General Motor Indonesia, PT GM Autorworld, PT Reckitt Benckiser Indonesia after starting his career in PT BAT Indonesia. He holds Master of Business Administration from University of Illinois at Urbana Champaign.
Rani Sofjan	Has served as a Delta Dunia Director since 2009. She previously served as an Executive Director of PT Northstar Pacific Capital. From 2003 to 2008 she was the Head of Research at Mandiri Sekuritas and from 1999 to 2003 she was a Senior Analyst at PT Bahana Securities. She began her career as an Equity Analyst with Deutsche Morgan Grenfell Asia in 1994. She holds a Bachelor of Science in Finance from Oklahoma State University, USA.
Errinto Pardede	Joined Delta Dunia as a Director in June 2013. He previously served as Corporate Investor Relations of PT ABM Investama (Trakindo Utama Group) from 2011-2013. Prior to that, he was the Department Head of Investor Communication at PT Bank Mandiri (Persero) Tbk 2005-2011, a Senior Manager at IBRA/BPPN in 2002. He began his career in accounting and purchasing at Freeport McMoran in 1994. He holds a Bachelor Degree and MBA from Northeastern University, USA.

BUMA Organization Structure

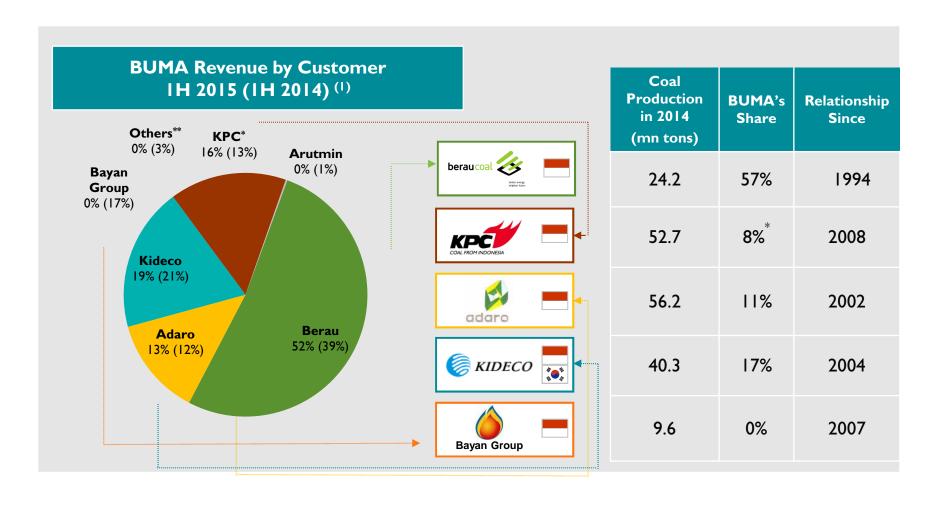




ound
Short CV Description
Appointed as VP Director at BUMA in June 2012 and as President Director in March 2014. He has been professionally associated with Northstar since 2010. During that time he held a Director position at PT Trikomsel Oke Tbk. Previous senior management experience includes positions with Infineum Singapore PTE LTD, Michelin Malaysia and Singapore. He started his professional career as a consultant at Booz, Allen & Hamilton. He holds Master of Science from MIT and Master of Manufacturing Management from Northwestern University-Kellog Graduate School of Management.
Appointed as Director at BUMA in August 2014, she has 27+ years of experience in Finance area. Prior to Joining BUMA, she was working at Noble Group Indonesia as the CFO from 2008. Previous senior management experience include position with BP Indonesia as a Finance Controller. She started her professional experience from Arthur Andersen Indonesia as an auditor.
Appointed as Director at BUMA in August 2014, he has 24+ years of experience on various positions in underground and surface mining operations in Australia, South America & South-East Asia. Prior to joining BUMA, he was working at PT Leighton Contractors Indonesia from Nov 2008. Previous experience includes positions in Thiess Pty Ltd, and Thiess Contractor. He graduated from Queensland University, Australia.
Appointed as Director at BUMA in January 2013. Has 18+ years of experience on various positions in Human Resources areas. Prior to joining BUMA, he was working at PT HM Sampoerna Tbk. as Head of Organization and Management Strategy and from 2007-2012 at PT Freeport Indonesia as VP of Human Resources. Spent 10 years at PT INCO on various leadership positions.
Appointed as Director at BUMA in January 2012. Has 17+ years of experience in mining industry (gold/nickel/coal). Spent 9+ years at PT INCO Tbk. where his last position was General Manager Mine Engineering.

High Quality and Diversified Customers

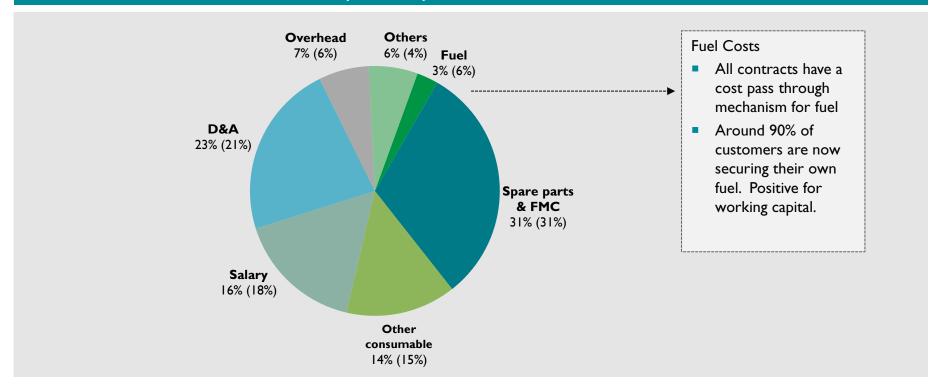




⁽¹⁾ Gross Revenue, based on USD Includes Dewa



BUMA's Cost Structure for 1H 2015 (1H 2014)



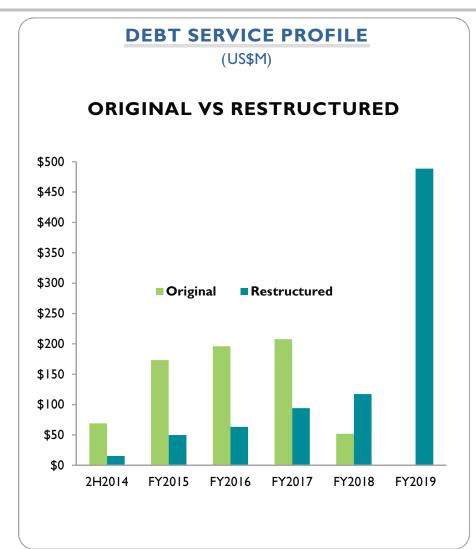
Note:

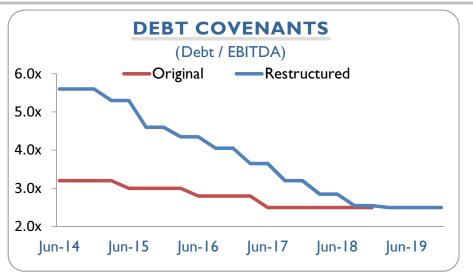
- Other consumables: tires, blasting, drilling and oil
- Salary includes labor supply and human resources
- Others: mobilization, rental, subcontractor and travelling expenses

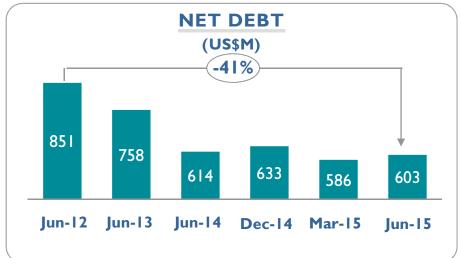
Source: BUMA Company Data

Capital Structure: Debt Restructuring Completion











Capital Structure: Debt Restructuring Completion



Terms Comparison	2014 Amended Facility	2011 Original Facility
Amended Facility Amount/ Original Facility	US\$602.69mn	US\$ 800.00mn
Final Maturity	31 Dec 2019	31 March 2018
Remaining Average Life	c.4.75 years	c.2.05 years
Interest Margin	3M Libor + 400bps to 500bps	3M Libor + 375bps
Repayment Schedule	Back Ended Payment	Spread Proportionally

Extended maturity

Amortization schedule re-profiling

Longer average life

More flexible covenants

Debt arrangement sustainability

Operational funding

Capturing growth opportunities

Volatility absorption

Delta – Key Financial Highlights



Delta's Consolidated Statements of Financial Position				
Jun-15	Dec-14	YTD		
72	75	-4%		
150	142	5%		
110	85	29%		
1	1	n.m.		
390	427	-9%		
143	176	-19%		
865	905	-4%		
33	29	16%		
50	57	-12%		
8	П	-30%		
22	31	-29%		
641	661	-3%		
-	- 1	-100%		
26	24	7%		
780	813	-4%		
85	92	-7 %		
	Jun-15 72 150 110 1 390 143 865 33 50 8 22 641 - 26 780	Jun-15 Dec-14 72 75 150 142 110 85 1 1 390 427 143 176 865 905 33 29 50 57 8 11 22 31 641 661 - 1 26 24 780 813		

Delta's Consolidated Statements of Cash Flows				
In US\$ mn (unless otherwise stated)	1H15	IHI4		
Net CF from Operating Activities	43	61		
Net CF from Investing Activities	(14)	(1)		
Net CF from Financing Activities	(33)	(118)		
Net change in cash & cash equivalents	(3)	(59)		
Beginning balance cash & cash equivalents	75	215		
Ending balance cash & cash equivalents *) 72 157				

Delta's Consolidated Statements of Comprehensive			
Incom	е		
In US\$ mn (unless otherwise stated)	1H15	1H14	YoY
Net revenues	267	303	-12%
Revenue excl. fuel	261	289	-10%
Cost of revenues	216	242	-11%
Gross profit	51	61	-16%
Operating expenses	19	24	-18%
Operating income	32	37	-15%
EBITDA	82	91	-10%
Interest expenses	(23)	(20)	16%
Others	(19)	1	n.m.
Other charges - net	(42)	(19)	117%
Pretax profit (loss)	(10)	18	n.m.
Tax expense (benefit)	(0)	7	n.m.
Net profit (loss)	(10)	11	n.m.
Translation adjustment	0	(0)	n.m.
Hedging reserve - net of tax effect	3	3	6%
Net comprehensive income (loss)	(7)	14	n.m.

EPS (in Rp)	Rρ	(16)	Rþ	16	n.m
-------------	----	------	----	----	-----

Reported EPS translated into Rp using average exchange rate of Rp12,968 and Rp11,738 for IH15 and IH14, respectively

Delta's Financial Ratios			
	IHI5	IHI4	
Gross margin	19.5%	21.0%	
Operating margin	12.1%	12.9%	
EBITDA margin	31.3%	31.5%	
Pretax margin	-4.0%	6.2%	
Net margin	-3.9%	3.9%	

⁽¹⁾ margins are based on net revenues excluding fuel

BUMA – Key Financial Highlights



BUMA's Statements	of Financia	al Position	
In US\$ mn (unless otherwise stated)	Jun-15	Dec-14	YTD
Cash	50	52	-4%
Trade receivables - current	150	142	5%
Other current assets	109	83	31%
Trade receivables - non-current	1	1	n.m.
Restricted cash in bank	27	26	2%
Due from related party	228	242	-6%
Fixed assets - net	389	426	-9%
Other non-current assets	95	129	-26%
TOTAL ASSETS	1,048	1,100	-5%
Trade payables	33	29	16%
LT liabilities - current	50	57	-12%
Derivative liabilities-current	8	11	-30%
Other current liabilities	21	30	-31%
LT liabilities - non-current	641	661	-3%
Derivative liabilities - non-current	-	I	-100%
Other non-current liabilities	22	20	9%
TOTAL LIABILITIES	775	809	-4%
TOTAL EQUITY	272	291	-6 %

BUMA's Statements of Comprehensive Income			
In US\$ mn (unless otherwise stated)	IHI5	IHI4	YoY
Net revenue	267	303	-12%
Revenue excl. fuel	261	289	-10%
Cost of revenues	216	241	-10%
Gross profit	51	62	-18%
Operating expenses	18	23	-21%
Operating profit	33	39	-16%
EBITDA	83	92	-10%
Interest expenses	(23)	(20)	16%
Others	(12)	4	-393%
Other charges - net	(35)	(16)	124%
Pretax profit (loss)	(2)	24	n.m.
Tax expense (benefit)	(0)	6	n.m.
Net profit (loss)	(2)	17	n.m.
Hedging reserve - net of tax effect	3	3	6%
Net comprehensive income	ı	20	-94%

BUMA's Statements of Cash Flows			
In US\$ mn (unless otherwise stated)	1H15	IH14	
Net CF from Operating Activities	46	61	
Net CF from Investing Activities	(15)	(5)	
Net CF from Financing Activities	(33)	(118)	
Net change in cash	(2)	(63)	
Beginning balance cash	52	168	
Ending balance cash*)	50	106	

^{*)} excluding restricted cash in bank

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